



## MACQUARIE RELATIONSHIP BANKING

### MANAGING YOUR RECEIVABLES

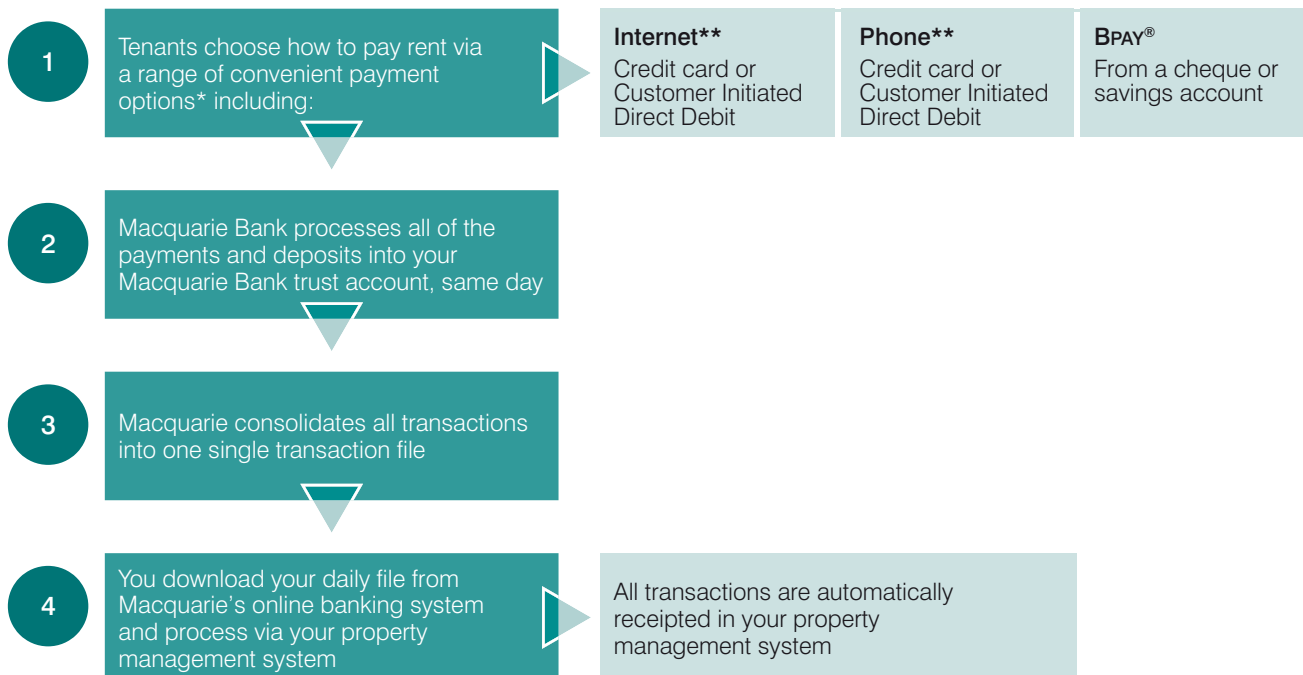
# Driving efficiency

Time and cashflow management are essential in running an efficient business. In addition, with the increasing use of technology it is clear to us that real estate agents would benefit from a simple, fast and cost-effective solution to improve and maintain office efficiency.

In response to this, we developed DEFT Payment Systems – an automated rent collection, receipting and bank reconciliation service that frees your business from the burden of manual handling and gives you back the time to focus on other things, like growing your business.

DEFT integrates easily with most property management software<sup>1</sup>. For more than a decade, DEFT has helped hundreds of real estate agents make their businesses more efficient, while giving their tenants a simple, easy and secure way to pay rent.

#### Here's how it works:



<sup>1</sup> Contact your local Macquarie Relationship Banking real estate specialist to check your property management software is compatible

\* Other payment options such as Australia Post are available upon request

\*\* DEFT gives you the option to surcharge credit card and transactional costs



## How you can benefit

Features	How you can benefit
Automated process	<b>Cut out the middle man.</b> Payments are processed through Macquarie Bank, with all payments consolidated into one file. Simply download the file and transactions are automatically received in your system.
Collects, receipts and reconciles payments from tenants	<b>Less administration.</b> Improves cashflow management so you get paid faster. Save time (and money) previously spent tracking payments, re-entering data and issuing receipts.
Dedicated transition team and ongoing support	<b>Help when you need it.</b> Our specialist team is here to help you with the entire transition process. We'll provide comprehensive training, assistance with payer communication and ongoing support.
Improved trust account security	<b>Peace of mind.</b> Automatic reconciliation of transactions eliminates keystroke error and minimises the chance of internal fraud.
Flexible payment options and pricing	<b>Freedom of choice.</b> You choose the payment option that best suits you and your payers.
Start using now	<b>It's easy.</b> DEFT is compatible with property management software including Rockend, Console, RP Data RE Office, Sherlock, Surfway Real Solutions, Multi Array and others <sup>1</sup> .

### Let Macquarie Relationship Banking provide the solution for you

With the security of this system backed by a leading bank, you can place your trust in DEFT to help improve the efficiency of your business.

**So if you're looking for an easy and secure way to manage your rent collection, receipting and banking systems, please call 1300 651 856 and you will be connected to one of our specialists in your region.**

[macquarie.com.au/realestate](http://macquarie.com.au/realestate)

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