

## **Macquarie Life and UHG join forces to streamline the medical assessments process for advisers**

**13 September 2011:** UHG, Australia's leading provider of integrated medical evidence services, and award winning life insurance company, Macquarie Life, announced today that they have worked together to streamline the medical assessments process for advisers, enabling medical requests to be commenced within minutes of an application or underwriter's assessment being completed.

Through a direct, automated version of UHG's **Unifier™** platform, medical assessment information can be sent electronically between Macquarie Life and UHG, helping to drive efficiencies for advisers by reducing the time it takes to assess new business.

Advisers will also be able to view detailed progress of all pending requirements being managed by UHG through Macquarie Life's online site, helping them to track the progress of each case.

According to UHG's Managing Director, Dr Brandon Carp, "the new solution will streamline the collection of medical information required by life insurance companies, reducing the time it takes to process a new policy or assess a claim so it is a win for planners and their customers".

Justin Delaney, Head of Insurance and Platforms for Macquarie Adviser Services, said: "At Macquarie Life we are always looking for ways to help advisers work more efficiently and technology has a big part to play in delivering these solutions.

"By using **Unifier™**, we are helping to remove what can often be a time-consuming administrative process and streamlining the medical assessments process for advisers, allowing them to focus on where they can add most value, which is advising their clients."

UHG launched its online platform, **Unifier™** in 2010 to improve operational efficiencies and the customer experience, reflecting its commitment to continual improvement and innovation. This version of Unifier™, which is directly integrated into the Macquarie Life online platform, represents another significant leap forward in ease of requesting, tracking case progress and securely returning medical information.

Sharing this commitment to innovation, Macquarie Life launched the first online insurance platform in 2005 and was recently recognised by CANSTAR CANNEX at the 2011 Innovation Excellence awards for Financial Services for turning 'the life insurance sector upside down' through its 'cleverly-thought-out-strategy' surrounding the launch of Macquarie Life Active.

**For more information please contact:**

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*The PDS is dated 23 May 2011 and is issued by and available from Macquarie Life Limited (Macquarie Life) ABN 56 003 963 773 AFSL 237 497 and Macquarie Investment Management Limited (MIML) ABN 66 002 867 003 AFSL 237 492 ("we", "us", "our" or "Macquarie" as the context requires). Macquarie Life and MIML are not authorised deposit-taking institutions for the purposes of the Banking Act (Cth) 1959, and Macquarie Life's and MIML's obligations do not represent deposits or other liabilities of Macquarie Bank Limited ABN 46 008 583 542. Macquarie Bank Limited does not guarantee or otherwise provide assurance in respect of the obligations of Macquarie Life and MIML. In deciding whether to acquire or continue to hold*

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