Insights and expertise can make a world of difference.

Macquarie Private Wealth

A world of opportunities

MACQUARIE

There is no shortage of innovative ways to manage and grow your wealth, but it can be difficult to navigate the complex landscape of available strategies by yourself. Most people need professional guidance, and that's exactly what Macquarie Private Wealth advisers can offer.

Macquarie Private Wealth advisers are specialists in providing solutions for clients with complex financial situations.

They are skilled in understanding their clients' needs and goals, analysing the wealth of research available and recommending solutions to meet them.

Throughout this process they obtain a clear understanding of the often complex and integrated issues that clients face in their personal, financial and business lives.

Backed by Macquarie's specialist support teams, Macquarie Private Wealth advisers receive a flow of information and research from a variety of sources each business day including:

- Macquarie Research (market-leading, institutional quality research)
- Macquarie Private Wealth Research
- Technical research on superannuation and retirement strategies
- CEOs and MDs of Australian companies
- Australian and international fund managers

Macquarie Private Wealth has an Australian-listed research service which is the primary direct-to client research offering. Everything else is distributed to Macquarie Private Wealth advisers, who use this knowledge to provide the professional guidance you require.

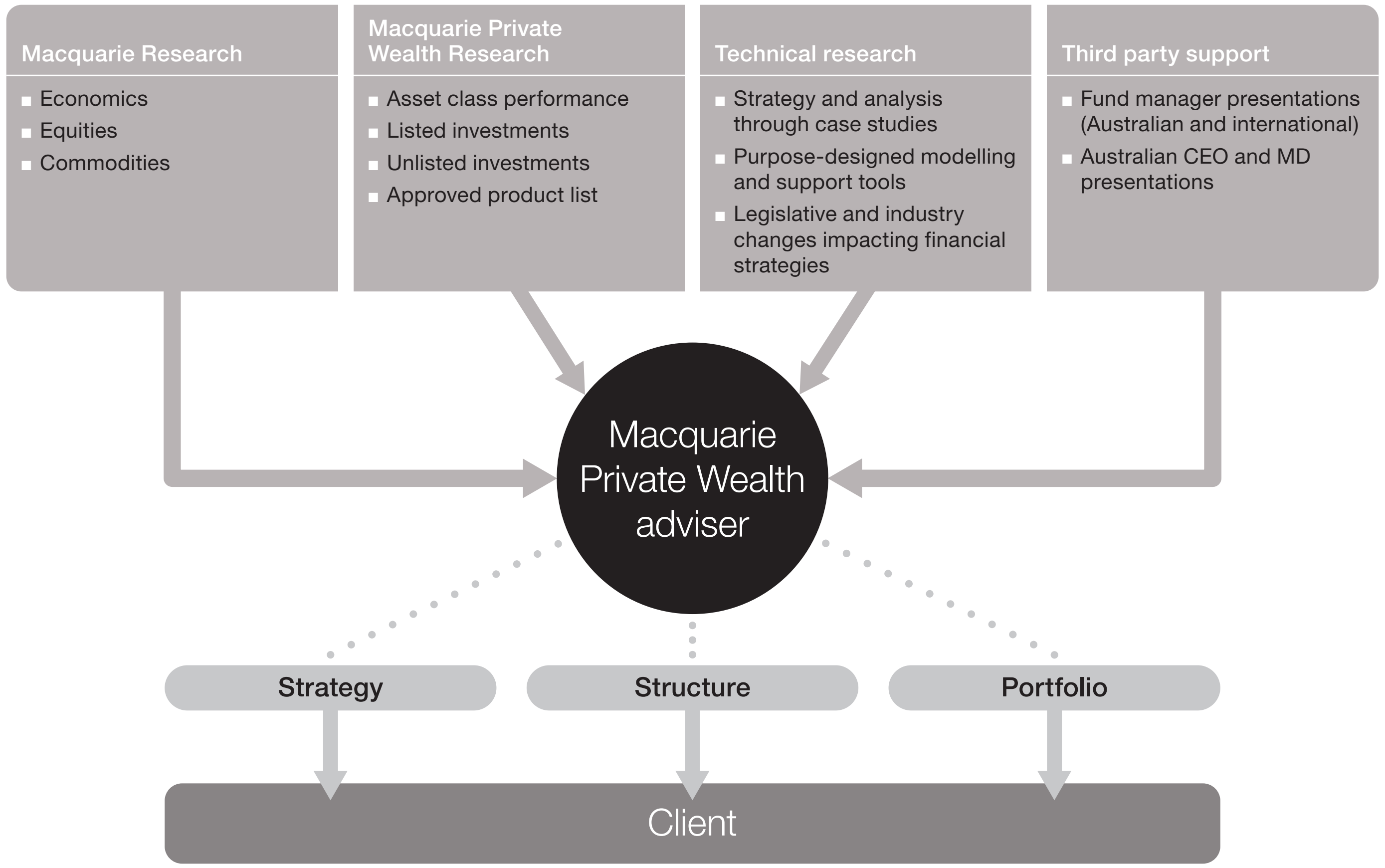
The power of Macquarie Private Wealth

Having a relationship with a Macquarie Private Wealth adviser means you also benefit from the insights and expertise from the highly skilled teams that support and guide their decision making.

Macquarie's forward thinking approach ensures we continue to deliver the latest and up-to-date financial advice solutions.

Macquarie Equities Limited (Macquarie Private Wealth) was recently awarded Money Management/CoreData Dealer Group of the Year for 2009 in the non-bank category.

FORWARD thinking



Macquarie Research

Having access to Macquarie's award-winning research has been described as one of the great benefits of being a Macquarie Private Wealth client.

Macquarie's research is highly regarded for its depth, intellectual rigour and practical application for clients. It's currently rated number one in Peter Lee Associates' 2008 review with 50 of the largest institutional investors.

Macquarie Private Wealth advisers are armed with research from leading institutional analysts and researchers on Economics, Equities and Commodities.

The team from **Macquarie Research Economics** provides forecasts and analytical advice on growth, interest rates, exchange rates and other economic, financial and geopolitical trends, with the ultimate goal of determining financial market prospects and maximising investment returns.

Macquarie's economists are experienced in economic research, policy advice, government budgetary policy and financial management. In addition, they take a 'hands-on' approach to analysing key economic developments, through regular research visits and consultations with senior policy makers, market analysts and business leaders.

Macquarie Research Equities focuses on four specific areas – Quantitative, Strategy, Industrials and Resources, and produces more than 300 special reports and 1,000 daily articles a year, servicing advisers, analysts and corporate personnel globally.

Macquarie Research Commodities is a London-based commodities research team, dedicated to providing specialised metals and minerals research and market intelligence.

The research effort covers price forecasts, long-term demand and supply scenarios for each market and the major macro dynamics affecting the metals and mining industry.

Macquarie Private Wealth Research

Macquarie Private Wealth Research produces a range of publications, presentations and information to help advisers and clients understand the Macquarie view on financial markets. They help advisers and clients access research across listed equities, managed funds and structured products.

The team organise a daily morning briefing for advisers on key developments overnight and key issues for the day ahead.

Macquarie Private Wealth Research also organise:

- presentations to advisers by senior company directors, analysts and other experts in the financial sector
- research support to follow-up specific queries on company performance
- research on the economic context of financial recommendations including interest rate and exchange rate outlook.

Macquarie Private Wealth also has an investment committee that is responsible for determining the approved list of unlisted managed funds and other financial products that are recommended to Macquarie Private Wealth clients.

Only products that have been reviewed and approved by the committee can be recommended by Macquarie Private Wealth advisers.

Technical support

Macquarie's technical services team, MAStech, is highly regarded across the industry as a leading tech services team.

The team is dedicated to providing advisers with superior support, to assist them in providing strategic client solutions.

They have made a major contribution to legislative reform of superannuation laws over the years and have been instrumental in the introduction of a number of significant Government Tax and Retirement income policy improvements.

MAStech's technical information publications are well-known around the advisory industry as setting the benchmark for key technical data, and they continue to introduce innovative models for limited adviser use in comparing alternative financial planning strategies.

While MAStech's reputation is industry-wide, only a limited number of advisers have full access to all their materials, which include Macquarie Private Wealth advisers.

Advisers also use technical knowledge from a team of paraplanners, who can model different strategies to ensure an appropriate outcome is recommended.

Third party support

Macquarie Private Wealth advisers also have access to a range of third party support to provide insights outside of the Macquarie 'house' view on strategies and research.

External views are provided to advisers direct from Chief Executive Officers and Managing Directors of Australian companies and fund managers.

To access insights and expertise from a Macquarie Private Wealth adviser, call 1800 789 789

Adelaide
Level 2, 151 Pirie Street
Adelaide SA 5000

GPO Box 663
Adelaide SA 5001

Tel 08 8203 0200
Fax 08 8203 0392

Brisbane
Level 2, Waterfront Place
1 Eagle Street
Brisbane QLD 4000

GPO Box 1428
Brisbane QLD 4001

Tel 07 3233 5888
Fax 07 3233 5999

Canberra
Level 7, Canberra House
40 Marcus Clarke Street
Canberra ACT 2600

GPO Box 358
Canberra ACT 2601

Tel 02 6103 3100
Fax 02 6103 3133

Gold Coast
Level 10, Niecon Tower
19 Victoria Avenue
Broadbeach Mall
Broadbeach QLD 4218

PO Box 1191
Broadbeach QLD 4218

Tel 07 5509 1444
Fax 07 5509 1414

Manly
60 The Corso
Manly NSW 2095

PO Box 4294
Sydney NSW 1164

Tel 02 9425 6000
Fax 02 9425 6066

Melbourne
Level 26, 101 Collins Street
Melbourne VIC 3000

GPO Box 5435CC
Melbourne VIC 3001

Tel 03 9635 8383
Fax 03 9635 8326

Perth
Level 4, 235 St Georges Terrace
Perth WA 6000

GPO Box R1285
Perth WA 6844

Tel 08 9224 0888
Fax 08 9224 0895

Sunshine Coast
69 Mary Street
Noosaville QLD 4566

PO Box 47
Noosaville QLD 4566

Tel 07 5474 1608
Fax 07 5474 2359

Sydney
1 Shelley Street
Sydney NSW 2000

GPO Box 4294
Sydney NSW 1164

Tel 02 8232 6767
Fax 02 8232 4055