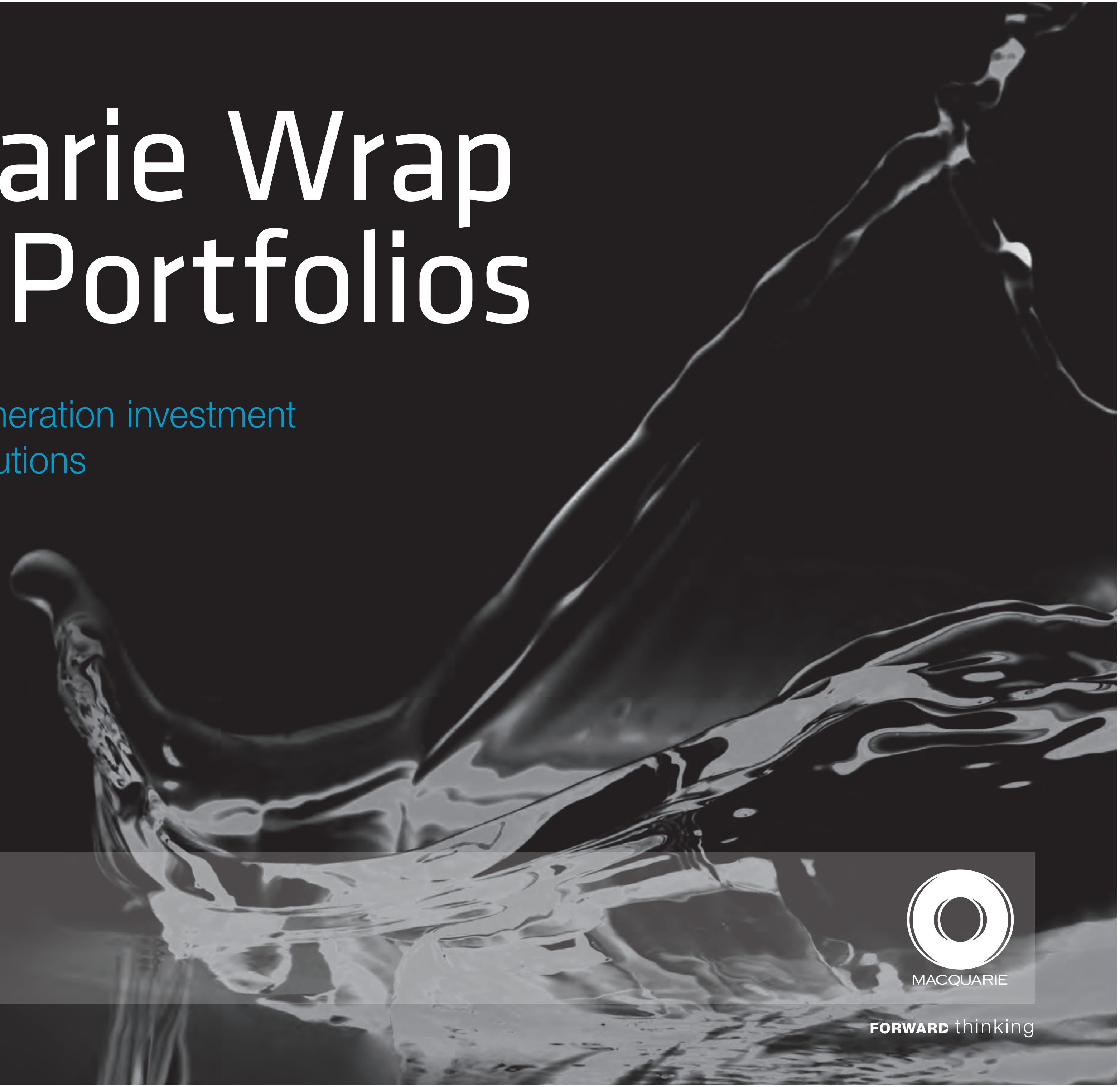
Macquarie Wrap Model Portfolios

Delivering the next generation investment and administration solutions



Macquarie Wrap

MACQUARIE

FORWARD thinking

Macquarie Wrap

Since inception in 1999, Macquarie Wrap has been at the forefront of offering solutions to help advisers help their clients through streamlining administration of investment portfolios. Launched in November 2010, Macquarie Wrap Model Portfolios demonstrates our ongoing commitment to evolve our Wrap platform to deliver solutions that drive real improvements in practice efficiency and enable advisers to focus on what they do best – managing client relationships and providing quality financial advice.

1999 Macquarie Wrap launched

2002 Wrap achieves $5B FUA

2003 Awarded Leading Distributor of the Year[1]

2003 Awarded Best Master Trust / Wrap Provider[2]

2004 Awarded Best Master Trust / Wrap Provider[3]

Why Macquarie Wrap?

Proven service delivery model

While many claim to offer market leading service, none can point to the track record that Macquarie Wrap has demonstrated during the past few years. Macquarie Wrap is the only platform to have consistently ranked in the "top 2" for overall service from 2007 to 2010. We have carried forward the same commitment to excellent customer service to Macquarie Wrap Model Portfolios.

Respecting your client relationships

Macquarie Adviser Services respects your relationship with your clients. We only send communications directly to your clients where we are under an obligation to do so. Our approach is built around collaboration with advisers to help them help their clients achieve their financial goals.

Delivering the next generation of administration and investment solutions

We are committed to working with you to deliver the next generation of administration and investment solutions. Solutions that enable you to deliver what your clients expect of you. Solutions that will help you demonstrate your value add and justify the value of advice to your clients. Solutions that will deliver even greater efficiencies to your practice. After all, our business is about supporting your business.

Macquarie Wrap Model Portfolios represent a significant milestone in our journey to deliver solutions that help advisers to help their clients; a journey that commenced in 1999 and has been ongoing ever since. We know the journey is far from over and are committed to continuing to invest in our platforms to deliver investment and administration solutions for the future.

Next steps

Contact your Macquarie Adviser Services Business Development Manager to learn more about how Macquarie Wrap Model Portfolios can help streamline practice efficiency while still delivering the choice and flexibility your clients expect.

Your Macquarie Adviser Services BDM can also provide you details of the registration and training program that we require dealers and advisers to complete as a condition of use.

[1] Global Funds News May 2003
[2] Assirt/Wealth Insights Service Level Awards 2003
[3] Assirt Research Service Level Awards 2004
[4] Assirt/Wealth Insights Service Level Awards 2007
[5] Asset Magazine Asset Innovation Awards 2008
[6] Core Data Platform Research Report 2009
[7] Assirt/Wealth Insights Service Level Awards 2007, 2008,2009,2010

2005 Wrap achieves $15B FUA

2006 Wrap achieves $20B FUA

2007 Awarded Platform of the Year[4]

2008 Awarded Best SMSF Platform[5]

2009 Awarded Platform of the Year[6]

2010 The only Platform to achieve "Top 2" rating - 4 years running[7]

The next generation model portfolios

Model portfolios are at the heart of a broad range of investment strategy implementations. Traditionally, the efficiencies gained through model portfolios have been achieved through limiting choice for individual client implementations.

Imagine if you could take the efficient investment allocation associated with model portfolios and easily apply these across a group of your clients. Imagine if you could tailor the model investment allocation specific to the needs of every client.

Imagine too, if, having associated a particular client with a model, you still have the flexibility to customise the investment allocation to construct a portfolio that truly aligns with each client's needs. Macquarie Wrap Model Portfolios helps you to achieve all this plus more.

While we believe our solution is rich in the features and functionality advisers require of model portfolios, it is the benefits that can be realised when your practice adopts our solution that are truly impressive.

Why use Macquarie Wrap Model Portfolios?

Macquarie Wrap Model Portfolios has been designed to help deliver four key benefits to your practice:

Flexibility + Efficiency + Choice + Precision

Flexibility

Flexibility to help ensure that our solution works with the way your practice wants to do business, including the ability to establish models at dealer group, dealer and/or adviser level.

Efficiency

Efficiency is maximised through our easy to use, intuitive solutions design, which is based around key workflows associated with creating and managing models and clients. Handy features, including the ability to link clients to a model in bulk and to copy a model and its composition have also been designed to deliver practice efficiencies.

Choice

Choice is integral to our solution, including the ability to specify up to 30 investments drawn from Macquarie Wrap's comprehensive menu of managed funds, shares, ETFs, LICs and REITS per model.

Precision

Precision to enable advisers to easily deliver solutions aligned to each client's unique needs. You determine when and how to rebalance each client's account to the model, including the ability to include non model investments in rebalances and exclude model investments from rebalances.

Features and benefits

Key features	Key benefits to your practice			
	Flexibility	Efficiency	Choice	Precision
Up to 30 investments can be included per model	✖		✖	✖
Any combination of managed funds, shares, ETFs, REITs and LICs can be included in a single model	✖		✖	✖
Manage cash inside or outside model	✖		✖	✖
Set up models at Dealer Group, Dealer and/or Adviser level	✖	✖		
Online model set up wizard		✖		
Copy model and composition		✖		
Bulk link clients to model		✖		
Align rebalances to client reviews	✖	✖	✖	
Exclude model investments from rebalances	✖	✖	✖	✖
Include non model investments in rebalances	✖	✖	✖	✖
Ability to override suggested trades	✖		✖	✖
View model and non model investments on same screen		✖		✖
Output reports to Microsoft Excel and/or PDF	✖	✖	✖	
Choice of broker for trade execution	✖	✖	✖	
Set funding method and order priority when executing listed securities trades through Macquarie Wrap	✖	✖	✖	✖
Built in audit trails to capture details of changes in model and rebalance history		✖		
On screen and email alerts to advise when trading exceptions occur	✖	✖	✖	✖

To learn more about Macquarie's Wrap, please talk to your
Macquarie Business Development Manager or call 1800 025 063.