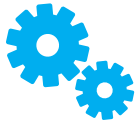


Introducing our fee for service industries

Business Banking



Macquarie Business Banking has an established track record of building our own business and the businesses of our clients. Today, we help more than 4,800 business clients from the following fee for service industries:



- Accounting
- Commercial real estate
- Corporate transactional banking
- Financial planning
- Insolvency
- Legal
- Not-for-profit*
- Strata
- Residential real estate Resources*
- Private and property clients
- Doctors
- Medical specialists
- Other Health care professionals
- Dentists/Orthodontists
- Veterinarians
- Engineers
- Architects
- Quantity surveyors
- Environmental sciences
- Insurance broking
- Geological/geotechnical sciences
- Valuation services
- Actuarial services

How we can help you and your clients

At Macquarie we understand that every client is different and that some loans need to be structured to fit your clients' requirements. Whether your client's goal is to grow their business, invest or expand, Macquarie has the expertise and industry insight to help you unlock their potential.



Smart banking solutions

Our business banking offering includes tailor-made deposit, lending and payment solutions, and the tools you need to be more efficient in order to grow your business.



Business accounts

- Transactional accounts
- At call investments
- Term deposits

Client trust accounts (customised by industry)

- Basic trust accounts; ideal for securely holding monies on behalf of your clients
- Regulated trust accounts; tailor-made for real estate and legal firms

Personal accounts

- Transactional accounts
- At call investments
- Term deposits



Cash flow lending

- SMSF property lending
- Working capital
- Succession
- Acquisitions
- Strata improvement loans

Property loans

Premium funding

Leasing



Transactional accounts

- Account payables and receivables solutions
- DEFT and batch payments
- Merchant services
- International money transfers



..... Speak to a Macquarie Business Development Manager today for specific details on our finance offering:

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* Macquarie Bank also support these non fee for service industries.

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