

Investment Strategy Update #65

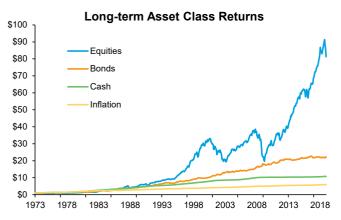
Asset Allocation - Building resilient portfolios

- Equities are the preferred asset for long term growth. For more than 100 years, equities have produced a higher long-term real return than both bonds and cash while also provided better (relative) insurance against the risks of inflation.
- Bonds increase risk adjusted returns, help mitigate short term share market volatility and protect capital during more significant equity market drawdowns. A combined allocation of equities and bonds has consistently delivered a smoother return profile for balanced portfolios over several decades.
- However, elevated equity valuations and low yields leave portfolios vulnerable to rising volatility and neither bonds nor equities perform well during high inflation periods. Consequently, even a 60:40 portfolio is not enough to protect against rising volatility and high inflation periods.
- We believe investors should look to other less traditional asset classes to add further resilience to portfolios.
 - Alternatives can help build portfolio resiliency through diversification, return enhancement and access to opportunity sets not available to traditional asset classes. We recommend a 15% allocation to Alternatives for a balanced portfolio.
 - Real Assets provide additional diversification, inflation hedging, relatively stable income and attractive yields.

Equities more vulnerable to unexpected events

Since 1900, global equity returns have significantly outpaced bonds, cash and inflation (Dimson, March, Staunton). Australian equities have performed particularly well averaging 11.6% pa versus bonds 5.2% pa, cash 4.5% pa and inflation 4.1% pa. Given these historical risk-reward characteristics we think equities should be the preferred growth asset class for long-term investors.

Long-term equity returns outpace inflation

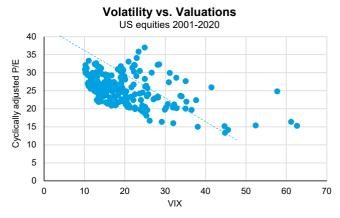


Source: Macquarie Research, July 2021

However, elevated valuations leave equities more vulnerable to unexpected inflation or deterioration in economic growth and earnings.

 Equites a poor hedge against "unexpected" inflation -Historically, a low but rising inflation environment has been positive for risk assets. However, despite outperforming inflation over the long run, equities are not a good hedge against "unexpected" inflation. While equities provide a better "relative" buffer over bonds they have historically provided poor protection in absolute terms during these periods. Once inflation begins to rise above the long-term average, it acts as a headwind for financial assets particularly if bond yields are rising and/or policy is tightening.

Equity valuations suffer as volatility rises



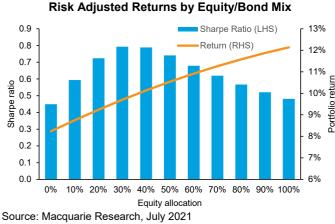
Source: Macquarie Research, July 2021

2. Elevated valuations provide less buffer to rising volatility-Despite a phenomenal run in equities since the end of the GFC, we think they can continue to push higher supported by a combination of factors including a recovery in global economic growth and corporate earnings, supportive monetary and fiscal policy and elevated dividend yield. However, high valuations leave equities with a more limited cushion should volatility rise. Factors such as 1) rising interest rates / volatility in the bond market or 2) unexpected economic or corporate earnings news have historically been catalysts for equity volatility.

Low yields diminish the bond "cushion"

Traditionally, adding bonds to an equity portfolio acts as a shock absorber offering capital protection during equity drawdowns. As a result, a mix of equities and bonds (typically 60/40) has provided a higher risk adjusted return, or Sharpe ratio, than equities alone. Put simply, adding bonds to an equity portfolio, 1) raises the risk adjusted returns; and 2) bonds provide downside protection for investors with shorter investment horizons.

Adding bonds improves risk adjusted return



What happens to a portfolio when volatility begins to rise at the

same time bond yields are at/close to record low levels?

We believe bonds can still retain their role as a strategic, riskmitigating asset within portfolios, However, these benefits have been greatly reduced due to the absolute level of yields for sovereign, investment grade credit and high yield bonds. Low yields do not necessarily mean bonds lose their ability to alleviate overall portfolio risk. Bonds will still be able to help stabilise the portfolio return profile along with adding downside protection but just not as effectively as in the past.

Given this reduced diversification benefit from bonds, what can investors do to do boost portfolio resiliency? Holding longer duration bonds provides greater leverage to interest rate moves and can help provide greater downside support in equity market selloffs, however this comes with the increased risk of a greater loss should interest rates rise. Investors need to look outside the traditional equity/bond framework given the current market environment.

Bond yield cushions are shrinking



% Bond returns during major market downturns

Source: Macquarie Research, July 2021

Build resiliency through non-traditional asset classes

We believe investors should look to other non-traditional asset classes that may offer better value or bring diversification benefits.

1. Alternatives – We classify Alternatives as either diversifying or return enhancing and recommend a 15% portfolio allocation to complement traditional investments (equities, bonds, cash).

Alternative assets include private assets (private equity and real assets) and hedge funds that typically employ a vast array of investment strategies that seek to generate returns from different factors to those that drive equity and bond markets.

Alternatives can help build portfolio resiliency through the following characteristics:

- a. **Diversification**: Diversify portfolio returns away from interest rate, equity market and credit spread risk which typically dominate multi-asset class portfolios, thereby lowering the volatility of the overall portfolio.
- Return enhancement: Deliver superior returns (capital or income) on a risk-adjusted or absolute basis through capturing stock or event specific over broad market risk; and
- Access to a different opportunity set: Access private market opportunities (debt or equity) that are not readily available to all investors.

Alternatives' allocation estimated to improve return/risk

Return Risk and return trade-off (%) 5.9 15% Alternatives 5.7 Allocation 5.5 A 15% allocation as well as to alternatives 53 increases total increase the portfolio return by return per unit of 5.1 portfolio risk ~80bps per annum... Stocks/Bonds 4.9 only 4.7 4.5 7 10 12 8 9 11 Risk (%)

Source: NFS, MWM Research, July 2021

2. Real Assets – An allocation to property, infrastructure and commodities can help build portfolio resiliency with the potential to enhance the risk/return profile of a portfolio.

Property and infrastructure in particular can help build portfolio resiliency through:

- a. **Diversification**: Real assets are relatively uncorrelated with other 'traditional' asset classes, potentially making them a useful addition to a portfolio.
- b. Inflation hedging: The nature of the cashflows of real assets (often regulated and contractually linked to inflation) mean that real assets can potentially provide a useful hedge against inflation.
- c. Relatively stable income stream: Real assets tend to possess relatively more defensive earnings streams, given the nature of their difficult-to-replicate assets, which are often in monopoly-like industries where consumer demand is relatively inelastic (for example, a power generation station).
- d. **Relatively high yields**: Record low policy rates have seen yields on fixed income investments fall to record lows, with 'lower for longer' policy settings meaning low yields are here to stay. This has forced income-chasing investors to allocate ever increasingly to real assets, an income-generating asset class whose yields still compare relatively favourably.

Macquarie WM Investment Strategy Team

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The report was finalised on 2 August 2021.

Recommendation definitions (Macquarie Australia/New Zealand)

Outperform – return >3% in excess of benchmark return

Neutral – return within 3% of benchmark return

Underperform – return >3% below benchmark return

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