SUCCESSFULLY DIFFERENT

Graduate and undergraduate program
macquarie.com.au/graduates

Find us on Facebook
Macquarie Group Careers
(Australia and New Zealand)

Follow us on LinkedIn
Macquarie Group
Why Macquarie

Macquarie is a global provider of banking, financial, advisory, investment and funds management services, employing more than 13,900 people in over 28 countries. The diversity of our business and our commitment to managing career development ensures that the people we recruit have the ability to find their niche and excel in a challenging environment.

Our open, non-hierarchical environment fosters real team work. From day one you’ll get hands-on experience, take responsibility and get the exposure and freedom to determine your career path and make your mark within a highly successful organisation.

We look for people who want to drive their own success - high calibre, motivated individuals from diverse backgrounds who can demonstrate flexibility and think creatively. At Macquarie you’ll have the freedom to find your own career path and be successfully different.

The Holey Dollar story

In 1813 Governor Lachlan Macquarie overcame an acute currency shortage by purchasing Spanish silver dollars, punching out the centres and creating two new coins - the ‘Holey Dollar’ and the ‘Dump’. This single move not only doubled the number of coins in circulation but increased their total worth by 25 per cent and prevented the coins from leaving the colony.

It’s this type of innovative thinking we encourage at Macquarie.
Graduate program

Working with some of the top professionals in the industry, our graduate program enables you to join a specific group and participate in a structured induction and development program during your first 12 months with Macquarie.

On the job training and postgraduate education is a significant part of a graduate's ongoing professional development.

Orientation, together with a comprehensive range of external and internal courses and networking opportunities are an integral part of the graduate program.

Summer Internship program

Macquarie’s summer internship program provides an opportunity for students typically in their penultimate year of study to work full time over the summer break. Students join various teams within Macquarie’s business groups, between November and February.

Throughout this time the aim of the summer internship program is for students to benefit from hands-on experience, increased exposure to the financial services sector and gain an invaluable insight into the career opportunities offered at Macquarie.

The summer internship program offers students an opportunity to demonstrate their potential and gain valuable industry experience. The ideal outcome of the program is a graduate offer at Macquarie.

“I chose to apply for Macquarie due to its great reputation and global presence.”
- Kiran, 2012 graduate
Your success is in your own hands

Key to Macquarie’s success is a unique management style that provides individual businesses with a balance between operating freedom, control on risk limits and observance of the highest professional standards. This philosophy encourages a sense of ownership and entrepreneurial endeavour among our people and has produced a stream of major financial innovations throughout Macquarie’s history.

At Macquarie, you define success.

Long-term commitment and rewards
Innovative and entrepreneurial
Opportunity to shine
Performance focused
Fast-track career

Your success is supported

We are committed to the ongoing development of our people. That’s why we’ve created tailored programs to accelerate your career and ensure you reach your full potential.

Comprehensive orientation programs
On-the-job training
Core graduate development programs
Opportunities for supported further study

“Macquarie definitely encourages continued professional development. There is constant availability of internal training, both organised and on the job.”
- Cynthia, 2012 graduate
“Over the course of our year as a graduate we’ve been fortunate to have been involved in various events and programs which help us engage with and give back to the community.”
- Nithilla, 2013 graduate

<table>
<thead>
<tr>
<th>Your success benefits others</th>
</tr>
</thead>
<tbody>
<tr>
<td>Macquarie Group Foundation</td>
</tr>
<tr>
<td>Graduate and staff community initiatives</td>
</tr>
<tr>
<td>Pro-bono services</td>
</tr>
<tr>
<td>Not-for-profit board memberships</td>
</tr>
<tr>
<td>Office sustainability ratings and targets</td>
</tr>
<tr>
<td>Carbon footprint reduction and offsetting</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Your success is international</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overseas travel, along with permanent and temporary placements with our offices around the world are features of our international presence and global business.</td>
</tr>
<tr>
<td>28 countries</td>
</tr>
<tr>
<td>Opportunity for international placements</td>
</tr>
<tr>
<td>Overseas travel</td>
</tr>
<tr>
<td>Cross-border transactions</td>
</tr>
</tbody>
</table>
Discover the freedom to create your own success within a global provider of banking, financial, advisory, investment and funds management services firm. Be the future you want to be.

To learn more about our graduate and summer internship programs visit macquarie.com.au/graduates
Banking and Financial Services Group

Banking and Financial Services Group (BFS) is the primary relationship manager for Macquarie Group’s retail client base. The group brings together Macquarie’s retail banking businesses and provides a diverse range of wealth management products and services to financial advisers, stockbrokers, mortgage brokers, professional service industries and retail clients.

Corporate and Asset Finance Group

Corporate and Asset Finance Group (CAF) is the lending and leasing business of Macquarie Group and has operations in multiple locations around the world. With investments across a range of industries and capital structures, CAF provides asset and corporate finance, leasing, trading, sourcing and remarketing services to clients globally.

Fixed Income, Currencies and Commodities

Fixed Income, Currencies and Commodities (FICC) operates across global physical and financial commodity markets, and primary and secondary financial markets providing finance, risk solutions and market access to producers and consumers as well as financial institutions and investors. FICC’s comprehensive platform provides trading, risk management, sales, structuring, financing and market analysis and strategy services in metals and energy capital; energy, metals and agricultural markets; fixed income and currency markets; credit markets; futures; and Asian and emerging markets.
<table>
<thead>
<tr>
<th>Macquarie Capital</th>
<th>Macquarie Funds Group</th>
<th>Macquarie Securities Group</th>
</tr>
</thead>
<tbody>
<tr>
<td>Macquarie Capital specialises in capital raisings, mergers and acquisitions (M&amp;A), private treaty acquisitions and divestments, debt and equity financing and corporate restructuring, and undertakes principal investments across a range of industries. Macquarie Capital operates in six core industry groups: infrastructure (including renewable energy and utilities), resources (including metals, mining, oil and gas), TMET (telecommunications, media, entertainment and technology), industrials, real estate and financial services.</td>
<td>Macquarie Funds Group (MFG) is Macquarie Group’s funds management business. MFG is a full-service asset manager, offering a diverse range of capabilities and products including infrastructure and real asset management, securities investment management and fund and equity-based solutions. The group had $A381 billion in assets under management as at 30 September 2013.</td>
<td>Macquarie Securities Group (MSG) is a global institutional securities house with strong Asia-Pacific foundations covering sales, research, equity capital markets (ECM), execution and derivatives activities. It is a full-service institutional cash equities broker in Australia, Asia, South Africa and Canada with offerings in the US and Europe, and retail derivatives in key locations globally.</td>
</tr>
</tbody>
</table>

“Your ideas are listened to from day one and the support is always available for you to achieve amazing outcomes.”
- Dan, 2012 graduate
Corporate Operations Group

Corporate Operations Group (COG) provides specialist professional services, human resources, workplace infrastructure, and technology and market operations to Macquarie’s businesses. The primary purpose of COG is to support and enhance the value of Macquarie through the creation of an efficient and scalable operating model.

Financial Management Group

Financial Management Group (FMG) provides financial, tax and treasury services to all areas of Macquarie. The Finance division supports Macquarie by providing financial management and control, management reporting and forecasting, regulatory and tax reporting and business advisory services. The Treasury Division is responsible for the funding, liquidity and interest rate risk management of Macquarie. The Taxation Division provides taxation support and advice to all areas of Macquarie, managing relationships with revenue authorities worldwide and compliance with taxation legislation.

“Macquarie provides a culture which encourages a healthy work/life balance.”
- Dirk, 2012 graduate
Risk Management Group

Risk Management Group (RMG) is an independent, centralised unit responsible for assessing, quantifying and mitigating risks across Macquarie. Supporting the growth of all businesses, approving principal transactions, new businesses and new products, RMG is pivotal to Macquarie’s success.

Legal and Governance

Legal and Governance assists Macquarie and its businesses in achieving their objectives by providing strategic legal advice and managing Group-wide legal issues. Legal and Governance also comprises Company Secretarial which is responsible for the administration of all Macquarie Group companies as well as administrative services for non-group companies.